



Dorst, 20 december 2022

**Subject: 2023 We keep looking up!**

Dear customers and business partners,

For TBWB, as for many companies, 2022 has been a year with many challenges. The consequences of the war in Ukraine, the high energy prices and the continuing shortages of raw materials and fuel have not gone unnoticed.

Nevertheless, the growth of our company continued in the past year, and we were able to welcome a few new colleagues to our family business; now we are thirty men (and women) strong!

On May 20 of this year, we celebrated our 45th anniversary, but above all the retirement of Willem Huijben (44 years in service) and Paul van der Leeuw (41 years in service). The fact that we have been able to bind our people to us for so long is something that makes us extremely proud.

2022 was all about the further development of our standard software. TBWB-Flowcontrol™, TBWB Stockcontrol™, TBWB Sortercontrol™ as well as our Pocketapp are now rock solid, and a refreshing development of our front-end and user interface is planned for 2023.

An intensive collaboration with our partners has resulted in a fantastic Customer Summit, where we visited Interroll together with several relations. We also have plans for a TBWB Customer Summit for 2023, so we hope you will be there.

Of course, we want to continue the good cooperation with our loyal (and new) customers, suppliers, and partners for 2023! We keep looking up and are happy to take on every challenge together!

On behalf of all TBWB employees, I wish you, your family, and colleagues a good and healthy 2023!

Bart Friederichs  
Director of TBWB

A handwritten signature in blue ink, appearing to read 'Bart Friederichs', with a stylized flourish at the end.